

No. : 077/DIR/XI/2014 Lampiran : 1 berkas Jakarta, 17 November 2014

Kepada Yth.

PT Bursa Efek Indonesia

Gedung Bursa Efek Indonesia – Lt. Dasar Jl. Jend.Sudirman Kav. 52-53

Jakarta

Up.: Direktur Penilaian Perusahaan Sektor Jasa

Perihal: Penyampaian Hasil Public Expose Tahunan 2014

Dengan hormat,

Dengan ini kami sampaikan bahwa PT Hero Supermarket Tbk telah menyelenggarakan Public Expose Tahunan 2014, pada:

Hari/Tanggal

: Rabu, 12 November 2014 : 14.00 WIB s/d selesai

Waktu Tempat

: Ruang Seminar Bursa Efek Indonesia, Tower II, Lantai 1

Jl. Jend. Sudirman Kav. 52-53

Jakarta Pusat, 12190

yang dihadiri oleh para investor, analis dan wartawan (seperti terlampir).

Manajemen PT Hero Supermarket Tbk seperti terlampir.

Terlampir kami sampaikan hasil Public Expose Tahunan 2014 dimaksud, tanya jawab dan daftar hadir.

Demikian disampaikan untuk diketahui. Terima kasih atas perhatian dan kerjasamanya.

Hormat kami,

PT Hero Supermarket Tbk

<u>Lasmaroha Simbolon</u> Direktur Independen

Tembusan Yth:

1. Kepala Eksekutif Pengawas Pasar Modal - Otoritas Jasa Keuangan

2. Kepala Divisi Penilaian Perusahaan Sektor Jasa - Otoritas Jasa Keuangan

3. Kepala Divisi Penilaian Perusahaan Sektor Jasa - PT Bursa Efek Indonesia













HASIL PAPARAN PUBLIK TAHUNAN 2014 PT HERO SUPERMARKET Tbk

Bertempat di Ruang Seminar 3, Gedung Bursa Efek Indonesia, Menara II, Lantai 1, Jl. Jend. Sudirman Kav. 52-53, Jakarta 12190, Paparan Publik (*Public Expose*) Tahunan yang diselenggarakan pada hari Rabu, 12 November 2014 pukul 14:00 s/d 15:00 WIB dihadiri oleh Manajemen PT Hero Supermarket Tbk ("Perseroan") (terlampir daftar hadir), dimulai dengan pembukaan dan perkenalan oleh Presiden Direktur Perseroan, Stephane Deutsch dan dilanjutkan dengan Paparan Publik (terlampir) dan diakhiri dengan sesi tanya jawab.

Pertanyaan diajukan secara langsung dari hadirin dengan jawaban dari Manajemen Perseroan sebagai berikut:

1.	Nama	:	Matthew Wibowo
	Dari	:	Mandiri Securities
	Pertanyaan	:	 Perseroan membuka 27 toko hingga sekarang. Bagaimana ekspansi/pembukaan tahun depan? Berapa capex yang dibutuhkan untuk pembukaan toko tersebut?Berapa lama mencapai Break Even Point (BEP)? Bila melihat hasil Q3, ada tekanan biaya pada hasil Q3 tersebut. Kapan recoverynya?
	Jawaban	;	 Perseroan merencanakan membuka toko lebih banyak lagi namun kami tidak dapat mengungkapkan berapa banyak toko yang akan dibuka untuk tahun depan. Biaya-biaya tersebut antara lain berasal dari biaya utilities dan biaya tenaga kerja/UMR dan biaya pra pembukaan IKEA.Ke depannya, Perseroan mulai melakukan inovasi dan menambah toko serta melakukan penghematan energi di toko.
2	Nama	-	I. Ketut Adi Putra
	Dari		Deutsche Bank
	Pertanyaan		 Selamat atas kesuksesan pembukaan IKEA. Berapa banyak toko IKEA yang akan dibuka dalam 5 tahun dan berapa besar kontribusi penjualannya? Hasil penjualan Lebaran mengecewakan.Apa yang menjadi penyebabnya?Apakah karena permintaan berkurang atau persaingan? Mengenai rencana kenaikan BBM oleh pemerintah, bagaimana target Perseroan, apakah khawatir atau yakin?



		Terima kasih. Kita memiliki ekspektasi besar terhadap IKEA. Fokus Terima kasih. Kita memiliki ekspektasi besar terhadap IKEA. Fokus
	Jawaban	 Terima kasih. Kita memiliki ekspektasi besai termasapat kensepatan IKEA adalah konsep IKEA Maaf Perseroan tidak dapat mengungkapkan berapa banyak toko yang akan dibuka dan kontribusinya. Penjualan like for like pada saat Lebaran cukup mengecewakan untuk seluruh usaha makanan. Pasar Indonesia memang sangat kompetitif. Kenaikan BBM akan ada impact pada jangka pendek 3-4 bulan. Akan tetapi untuk jangka panjangnya, pasti akan ada kenaikan penjualan.
3	Nama	: Priscilla Tjitra
3	Dari	0 111 0 1
_	Pertanyaan	i i i a dangan IVEA berana lama perlanilah tersebuti
	Jawaban	 Bagaimana perjanjian dengan IKEA, berapa lama penjanjian dengan IKEA HERO merupakan penerima franchise dari IKEA. Perjanjian dengan IKEA adalah perjanjian jangka panjang yaitu lebih dari 5 tahun dimana kami akan membangun hubungan jangka panjang dengan IKEA.
4	Nama	: Merlyn
4	Dari	The state of the s
	Pertanyaan	: Bagaimana dampak kenaikkan harga BBM untuk pendapatan Perserban dakhir tahun dan tahun depan?
	Jawaban	 Seperti penjelasan kami diatas mengenai kenaikan BBM, kami ke depanny telah melakukan antisipasi seperti fokus kepada fresh product kami untu menaikkan penjualan.
5	Nama	: Linda
	Dari	: CIMB
	Pertanyaan	: Ekspansi toko ke depannya akan fokus kemana secara geografi ?
	Jawaban	: Secara geografi, Perseroan akan fokus ke Pulau Jawa dan Sumatera
6	Nama	: Ruby
-	Dari	Data Securities
	Pertanyaan	; 1. Kenapa Perseroan diversifikasi ke bisnis home furnishing? Kenapa IKEA? 2. Mengapa ada perubahan Direksi yang cukup regular?
	Jawaban	HERO adalah pioneer ritel modern sejak berdiri tahun 1971. Persero memberikan konsep yang berbeda sesuai ekspektasi konsumen. Ka mempunyai keyakinan besar atas merek IKEA yang dapat mena konsumen. Pergantian Direksi adalah alamiah dan normal karena ada yang pind kerja, berhenti dstnya.

ANNUAL PUBLIC EXPOSE RESULT 2014 PT HERO SUPERMARKET Tbk

Located at Seminar Room 3, Bursa Efek Indonesia Building, Tower II, 1st Floor, Jl. Jend. Sudirman Kav. 52-53, Jakarta 12190, Annual Public Expose held on Wednesday, 12 November 2014 at 15:00 up to 16:00 hours in which the Management of PT Hero Supermarket Tbk ("the Company") present (refer attached attendance list). The Public Expose was started with opening remarks and introduction by Mr. Stephane Deutsch, President Director of the Company and followed with the Expose (Refer the attached presentation) and ended with Q&A.

The questions are verbally casted by the attendees and the responses by Management are as follows:

1.	Name	:	Matthew Wibowo
	From	:	Mandiri Securities
	Question	:	 The Company opened 27 stores up to present. How is the expansion/opening of stores next year? How much capex needed for the stores opening? How long to achieve Break Even Point (BEP)? If looking at Q3 results, there are cost pressures in the Q3 results? When will be the recovery?
	Response	:	 The Company plans to open more stores however we can not disclose how many stores will be opened next year. The costs are among others are utilities, labour and pre-opening IKEA. Going forward, the Company started to do innovation and saving energy for the stores.
2	Name	:	I. Ketut Adi Putra
	From	:	Deutsche Bank
	Question	:	 Congrats to the opening of IKEA. How many stores will be opened within 5 years time and how much is the sales contribution? Lebaran sales is disappointing? Why? Is it because of demand wise or competition? Regarding the government's plan to increase fuel price, how is the Company's target? Worry or confident?

	Response	:	 Thank you. We have big expectation toward IKEA business. IKEA focus is IKEA concept is accepted however we could not disclose how many stores will be opened and its sales contribution. Yes, Lebaran like for like sales were disappointing across all food banners. Indonesia market is very competitive. The increase of fuel price will impact in short term 3-4 months. However, for long term, certainly there will be sales growth/increase.
3	Name	:	Pisalla
	From	:	Credit Suisse
	Question	:	How is the agreement with IKEA, and how long is the agreement?
	Response	:	HERO is the franchisee from IKEA. The agreement with IKEA is a long term agreement in which more than 5 years where we will develop long term relationship with IKEA.
4	Name	:	Merlyn
	From	:	Bloomberg Indonesia
	Question	:	How is the impact of fuel price for the revenue of the Company at the end of the year and next year?
	Response	:	As what we have explained before, pertaining to fuel price increase, going forward we have made anticipating actions such as focus to fresh product in order to increase our sales .
5	Name	:	Linda
	From	:	CIMB
	Question	;	The stores expansion in the future, geographically will focus on where?
	Response	:	Geographically, The Company will focus in Java island and Sumatera island.
6	Name	:	Ruby
	From	:	Data Securities
	Question	;	 Why the Company diversify to home furnishing business? and why IKEA? Why there are regular changes in the Management?
	Response	:	 HERO is a pioneer of modern retail since established in 1971. The Company provided different concept in accordance to the consumers' expectation. We have big confidence toward IKEA brand in which will attract consumers. The change of management is natural and normal. People want to move or resign.



DAFTAR HADIR

PUBLIC EXPOSE PT HERO SUPERMARKET Tbk

Ruang Seminar PT Bursa Efek Indonesia, Tower II, Lantai 1 Jakarta, 12 November 2014

14.00 WIB - SELESAI

NO.	NAMA		TANDA TANGAN
1	STEPHANE DEUTSCH	ð.L	457
2	LASMAROHA SIMBOLON	0/L	
3	XAVIER THIRY	ole	
4	ARIEF ISTANTO	0/4	- mi
5	HERU PRIBADI	Dr.	
6	TONY MAMPUK (IKEA)	De	Th
7	NATALIA LUSNITA	Ď.	(for
8	VIVIEN GOH (CORPORATE SECRETARY)	de	85
9		70	_















DAFTAR HADIR / ATTENDANCE LIST PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE TANGGAL / DATE : RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
1	Chandra San	n Wester pens	g schar		
2	Michael	ghalk			A
3	Bull	U			
4	PRiyoro	PT. Baci SCC.			
5	De n	Magerto lapital			Mr.
6	in w				1
7	Slamet	Magusta Kapita	e e		Jak -















PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE DAFTAR HADIR / ATTENDANCE LIST

TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
~	Show	money Lec			Jan
6	Offerm K.	Pr pric			4
10	MAP LISM. S.	- ;			, 83
11	Munuk, S.	P. Femels.			3
12	True motor	maga Cap.			
13	Sam lati	MeVa			The state of the s
14	Subsanto				















DAFTAR HADIR / ATTENDANCE LIST PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE TANGGAL / DATE : RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
15	chacha williams	Jardine Matheson	08/8434399		rés
16	FAR(ANTO)	Moocom	० १९१११ ७२२४		Fy
17	Ateria	Ploonberg TO	0812.4577.8686	agung_hepioyahus.can	#
18	Matthew Willows	Mandini Educiles	08 (2104)2107	Matthew Wibowo smandines	el. Co.id of
19	Merlyn	BloomberN	0878253698	6 marpilynlous 96a	Hoosem AS.
20	WEXIDE	BAHANA	081288103735	WENDY. CHANDRAG Blom	a.6.1d 80
21	Anny	Panin Asset Mgmt.	08 111701628	amy deanne paninam.c	Λ.















TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE DAFTAR HADIR / ATTENDANCE LIST PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
22	the 10	Investor Daily	०विद्यार इस्ट्रविड		Faid Filay Ballagon on G
23	Lyn Coamater	mander: 8ck			Joseph
24	Dewinta Sumortone	CIMB		downta, sumarteno os como com	Jone J.
25	Namira	SELVO!	682114926787	ramíre daveir @ grail com	in (Trimula
26	tata larave.	PAS FAN. PARO	820016688680	Water munaper per Estud.	Je.
27	fersa Suma	Danarplesa Investment Mir CO1269904960	081289904860	fersay@fonaretsa-com	-M.D.
28	Fida	CFD			















TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE DAFTAR HADIR / ATTENDANCE LIST

PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
29	Sym			& Chrama & @ yakor	ynter /5
30	Ni & ideazant				
31	40hz				1
32	misme				5
. 33	7				4.
34			21		A
35	The state				Z
	1600				7)















DAFTAR HADIR / ATTENDANCE LIST

PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE

TANGGAL / DATE : RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
36	Salmian	P? w,			
37	S. Rosidag	v			1/14a
38	1 Ketut Adi Putra	Deutsche Bant			Adr
39	Nina. H.	Mega Cayp.	-		huft.
40	Marlen e-	Panin sexuritar			1 fly
41	Pisalla	CS			Posur
42	tory	K C			2















DAFTAR HADIR / ATTENDANCE LIST

TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE

PT HERO SUPERMARKET TBK

Salim. M. Djuna Indonesia Finance to say 081280089341 mautabitua Commin. Com Julian M. Djuna Murrhor Murrhor Ling L	9	N Y N	DEDITCAHAAN /	PHONE NIMBER	FMAIL	TANDA
Salim. M. Djuna (Indonesia Finance Tosay 081380089341 mauladjuhacegurail.com Julian (j. Kob Turba B 1 M 9 Austral Austral Austral Augspi	j	MAINA	COMPANY			TANGAN / SIGN
Sulcare Murrhor Yar (160) Las Ing Aur Masti	43	Salim. M. Djuha	Indone siz Finance Tobay	08(380089341	markabaha Commil. Con	00
Masti	44	Dullan	Mucs	br		
Your Turber B 1 N 9 Air Washi	45	7				N
JING Ling	46		Tuber			
7	47	7 109				(3 mg
	48		- Jones			<u> </u>
	49	Wash				8















TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE DAFTAR HADIR / ATTENDANCE LIST PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN / COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
50	mo	Mr. Nesse			7
51	(AMTO	mesta			R
52	Lim molle	Me			M
53	i) eu				7
54	Dida	SNIS			R.
55	Jes LIF	moster			Col
99	MAGIBC	(NVESTOR			in the second















DAFTAR HADIR / ATTENDANCE LIST

TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE

PT HERO SUPERMARKET TBK

EMAIL TANDA TANGAN / SIGN	Word settain Chotun	All some some some some some some some some	Johns				
	Thomps	2					
PHONE NUMBER							
PERUSAHAAN / COMPANY		S					
NAMA	frent	Philipus agus junoso	Ridein ale.				
NO.	57	58	59	09	61	62	63















PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE DAFTAR HADIR / ATTENDANCE LIST

TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PT HERO SUPERMARKET TBK

TANDA TANGAN / SIGN		\$	2	~	\$		1
EMAIL	hang	youse in					
PHONE NUMBER	Grassan	\					
PERUSAHAAN / COMPANY	Jamos S.	}			Mogenda	<u> </u>	Waganta
NAMA	Tregando	Lating	CAP HAT GA	1 Trd	Huita Silvin	Fat I mah	J. Hay
NO.	71	72	73	74	75	92	77

















DAFTAR HADIR / ATTENDANCE LIST

PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE

PT HERO SUPERMARKET TBK

TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014

NAMA	PERUSAHAAN / PI COMPANY	PHONE NUMBER	EMAIL	TANDA TANGAN / SIGN
MAN GONO -	1:1.24 maple	the world so to the the		N. C.
	, . L			4
5 10 1- NIZ				4
,				X
	Bisms Indonosis C	081265578227		
Macyar	2.0	25148 4368		\mathcal{C}
	12(8)			















PAPARAN PUBLIK TAHUNAN / ANNUAL PUBLIC EXPOSE DAFTAR HADIR / ATTENDANCE LIST

TANGGAL / DATE: RABU, 12 NOVEMBER 2014 / WEDNESDAY, 12th NOVEMBER 2014 PT HERO SUPERMARKET TBK

NO.	NAMA	PERUSAHAAN /	PHONE NUMBER	EMAIL	TANGAN / SIGN
85	End C.	Iwasha			Ap
98	Anna	Investor	C8 622 080	73	۲,
87					
88					
68					
06					
91					





























Public Expose

12 November 2014

Company Overview











What makes HERO Indonesia's leading retailer?

Established in 1971, HERO has grown to become Indonesia's leading modern retailer operating six brands with 706 stores across Indonesia as of 30 Sept 2014











Our Vision and Strategy



THE WAY WE WORK: OUR GUIDING PRINCIPLES

CONSUMERS ARE OUR REASON FOR BEING

INNOVATION DRIVES OUR GROWTH

OUR PEOPLE MAKE US DIFFERENT

TEAMWORK GIVES US OUR COMPETITIVE EDGE

SUSTAINABLE RESULTS REINFORCE EVERYTHING WE DO

INTEGRITY IS AT THE HEART OF THE WAY WE DO BUSINESS

THE WAY WE GROW: OUR STRATEGIC PRIORITIES

BEST BRANDS

Build compelling retail brands that win consumer loyalty

LEADERS EVERYWHERE

Achieve and demonstrate market leadership in each of our businesses

OUTSTANDING OPERATIONS

Execute consistent and high quality operations supported by a reliable, efficient and trusted supply chain

PROFITABLE GROWTH

Drive strong and sustainable profit growth based on attractive format economics

PASSIONATE PEOPLE

Altract and develop passionate people who love retail











HERO's store footprint has expanded by 51% in the last five years





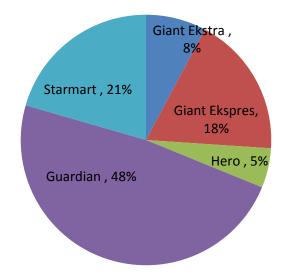






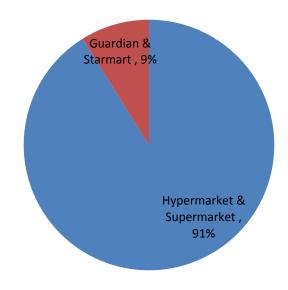
Segmental breakdown as at 9M2014

No. of stores breakdown



Total: 706 stores

Segmental revenue breakdown



IDR 10.1 trillion revenue











Our Current Brand Portfolio













The Original Hero

The Community Hero

The Local Hero

The Trusted Hero

The Future Hero

The Home Furnishing Hero

- Emphasis on fresh, imported and premium brands
- Higher pricing point than Giant
- Aimed at A-B income class Indonesians
- ☐ Historically located in malls, now more often standalone

- □ Largest format
- Usually stand-alone stores
- Price leader
- Heavy use of promotions
- Use stores as focal points of the community

- A 'Giant' offering in a smaller format
- Provides quick shopping for basic needs and fresh products
- Slightly higher average price than hypermarkets

- Pharmacy led Health and Beauty
- a Aimed at serving growing health and beauty needs of all Indonesians
- Wide range of exclusive and international brands

- Offers a wide range of convenient products and services
- ☐ Typically located near to traffic hubs apartments, offices, hospitals

rumsimg nero

Creating a

evervdav life

for the many

better

people

To offer a wide range of well-designed, functional products at prices so low that as many people as possible will be able to afford them

Average size (sqm): 800-1,200 Format: Stores: 55 Average size (sqm): 3,000-7,000 Format: Stores: 129
Average size (sqm):
800-1,200
Format:

Stores: 341
Average size
(sqm): 100-300
Format:
Health & Beauty

Stores: 145 Average size (sqm): 30-200 Format: Average size (sqm): 35,000
Format:
Large purpose built, stand alone concept













Overview of 9M 2014 Financial Performance







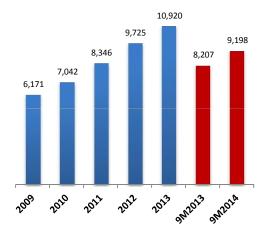




Sales is growing in 9M2014

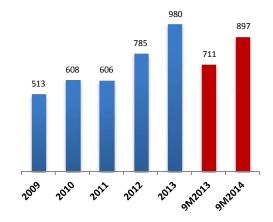
Supermarket & **Hypermarket**

9M 2014 YOY: 12%



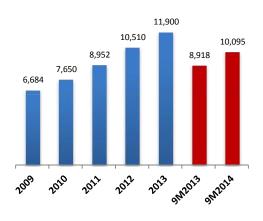
Guardian & Starmart

9M 2014 YOY: 26 %



Total

9M 2014 YOY: 13 %



in IDR Bio













Earnings impacted by increased costs in 9M 2014



Note:

Operating and net profit in 9M 2014 had been impacted by significant cost pressures and IKEA pre-opening expenses













Competitive Strengths











Competitive Strengths

- 1 Well-positioned to capture opportunities in high growth market
- Wide range of distinct brands, each satisfying differing customer needs
- Centralised functions allowing economies of scale
- Expanding nationwide presence with convenient locations
 - 5 Part of a leading Asian retail group
 - 6 Strong human resource facilitating expansion strategy











Challenges to HERO's business











Challenges to HERO's business

- Inadequate Indonesian infrastructure presents supply chain challenges
- Rising costs of operations
- Regulation and licensing
 - **Potential new entrants**
- 5 Changing consumer habits as living standards improve























4 Pillars in Hero CSR

Education

Community Health

Environment

Entrepreneur

- Education in under privilege area and surrounding HERO stores
- Improving the quality of school (elementary / junior high / high school / vocational) curriculum that has such expertise Life Skill, Art & culture / retail marketing /
- Informal education aimed at age 6-17 years (underprivileged preferred) to improve the quality of human resources
- Improve the quality of Maternal and Child Health, focus on nutrition
 - Improve service that apply Green & Healthy stores or office

Improve the quality of a clean environment by empowering people and at same time also economic value

- Improving the welfare of the community by empowerment local supplier/SMEs and increase the company value chain
- The local SME become our Supplier especially for Fresh product



PHILANTROPHY

Participating in significant humanitarian event & Natural Disaster























One Store One School

"Adopt a School" Program

Improve the school welfare and its student in the vicinity of our stores

Rumah GIAT Provide Learning Centre

Activities of edutainment held for children in the vicinity of Giant stores, in effort to increase interest of reading.

This is as an additional value of One Store One School where with this program we provide the brain-ware & soft skills

Program KASIH Improve maternity health and child development

Coaching is done include health services, supplementary feeding (software), increased competencies Posyandu cadres (brain ware), provision of facilities (hardware)

HERO Green Actions Way towards to Environmental Friendly

A social
environmental act to
increase people's
awareness by
restoring the
environment for a
healthy place to live
and organising
recycle corner
workshop

Entrepreneurship

We support local SME who has potential product and encourage them as regular suppliers of fresh products in our stores













IKEA Indonesia

The IKEA global Soft Toy campaign.

For every soft toy sold globally Nov-Dec, IKEA Foundation donates 1 to UNICEF and Save the Children, focusing on children's rights to education and protection of children with disabilities.









IKEA Indonesia

IKEA Foundation has raised €67 million assisting more than more 10 million children since 2003.

In 2013 alone the Soft Toy Campaign raised €10.1 million

Since 2012, IKEA Foundation has funded Save the Children Indonesia, benefiting 2,000 children from 31 schools in 183 villages throughout West Java.

Indonesia is also the primary country producing the global soft toy range. In fact, IKEA has proudly been producing and exporting Indonesian products since 1991.









IKEA Indonesia

Blue Bag Project.

Throughout the year, 100% retail value of ever blue bag sold will go to Mercy Corps Indonesia towards a Water & Sanitation sewerage project in Kelurahan Penjaringan, 25km from the IKEA store. The target is to deliver 100 Septic tanks in 2 years.

IKEA Blue Bag Water Innovation Award 2015 will sponsor one Indonesia student for 2 years scholarship on a Masters Degree Program in Water Resources at Lund University, Sweden. This will be followed by an internship with Mercy Corps Indonesia Blue Bag Project

The winner will be announced in the IKEA Water and Local Community Forum to be held on 10th January 2015.











IKEA Indonesia

Batik Friday uniform.

Indonesian companies encourage employees to wear batik on Fridays, supporting the national craft.

In respect of this Indonesian custom, IKEA launch a local textile design competition amongst Jakarta design schools to create a yellow & blue IKEA coworker (Friday) uniform. The objective to combine traditional Indonesian and Swedish values.







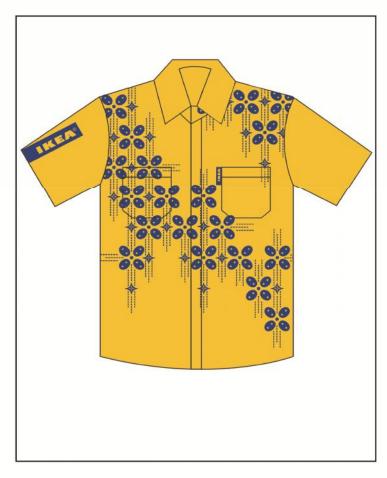


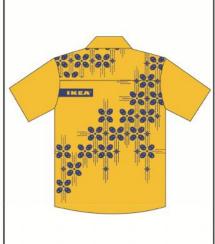
IKEA Indonesia

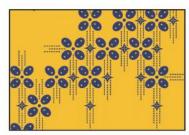
Nama : Linda Arfiyanti

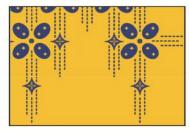
Universitas : Institut Teknologi Bandung

Judul Karya: Kawung Kalirisan









Deskripsi:

Motif yang digunakan pada batik ini adalah motif kawung yang dipadukan dengan garis putus-putus yang menstilasikan rintik-rintik hujan gerimis. Motif Kawung dipilih karena mencerminkan Indonesia, yakni terdiri dari empat elips yang mengelilingi lingkaran kecil sebagai pusatnya. Ini melambangkan empat arah angin atau sumber tenaga yang mengelilingi dan berporos pada pusat kekuatan. Arah timur melambangkan matahari terbit yang berarti sumber kehidupan, utara melambangkan gunung yang berarti tempat tinggal para dewa, barat tempat terbenam matahari yang berarti turunnya keberuntungan dan selatan adalah zenit yang berarti puncak segalanya. Sedangkan hujan gerimis menyimbolkan kesuburan, kesejahteraan, dan rahmat dari Tuhan yang berlimpah. Hal tersebut merupakan hal-hal yang dimiliki oleh Indonesia yang terbentang dari Sabang sampai Merauke. Komposisi terpisah terinspirasi dari Indonesia yang terdiri dari kepulauan.













Q&A











Thank You







